

Australian Association
of Progressive Repairers
Run for Repairers by Repairers

**PREPARE TODAY REPAIR TOMORROW
FORUM & TECHNOLOGY SHOW 2016**

***A SPECIAL TRIBUTE TO OUR
PARTNERS, SPONSORS
&
SUPPORTERS***



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**AUTO
SKILLS**



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Australia's Largest Motoring Group



Holden
Let's go there



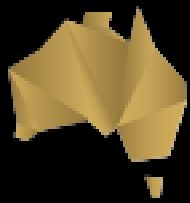
AAPR's NEXT NATIONAL CONFERENCE 2016

ALPHA HOTEL – EASTERN CREEK NSW

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AAPR's Next National Conference had been designed to provide our members, sponsors and key stakeholders with a forum to network, exchange information and discuss new business opportunities that lay ahead in 2017.





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Australian Association of Progressive Repairers
www.aapr.org.au

WHAT WE DO

A new voice and outlook on dealing with issues affecting the Automotive Repair and Services Industries.

Work with Government to improve Customer Services in the Automotive Industry.

Promote leading industry best practise methods in the repair and servicing of automotive vehicles.

AUTO SKILLS
Get it Trade, Career Made



Sydney TAFE

AUTOMOTIVE
AUTOMOTIVE

real skills,
endless pos
1300 360 60
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Today's Program 23 November 2016

Official Opening Function AAPR NEXT National Conference - Tuesday 22 November 2015

Registration & Breakfast	Allianz	8am	9am	Allianz
Opening Introduction - MC - CEO	Opening Address	9pm	9.15	Ray Williams MP
AAPR WELCOME	Year in Review	9.15	9.30	CEO - President
Insurer Stakeholder	SUNCORP UPDATE	9.30	10.00	Rob Bartlett
Morning Tea Break		10.00	10.30	
Supplier Stakeholder	ESCRIBE	10.30	10.50	Charlie Ramsey
Community Stakeholder	YEP	10.50	11.00	Kate Wright, Mike Makhoul & Adam Gibson
Industry Stakeholder	NSW TAFE	11.00	11.15	Rainer Malkki & Garry Clear
Industry Stakeholder	ICAR	11.15	11.30	Mark Czvitkovits & Garry Maher
Supplier Stakeholder	Audatex	11.30	11.40	David Neville
Industry Stakeholder	HOLDEN UPDATE	11.40	12.10	HOLDEN Damian Cahill
Supplier Stakeholder	PARTS CHECK	12.10	12.30	David Taylor
Insurer Stakeholder	IAG UPDATE	12.30	1.00	IAG - Stephen Palmer
Luncheon		1.00	2.00	

AAPR PARTS CHECK Sponsored Event

BLINDFOLD BUGGY & AUTOCROSS CHALLENGES	2.30	5.00	IAN LUFF - EASTERN CREEK
AAPR POST CONFERENCE WRAP UP	6PM	7PM	PRESIDENT



AAPR's GOALS 2016 Review

- **1: MVIRI Code of Conduct** - Promote adoption & Support Arbitration Process
- **2: Realistic Times** – Continues our Support & Promotion
- **3: Warranty Work** – Supporting original repairers warranty obligations

AAPR's INDUSTRY INITIATIVES 2016

- **Progressive Training Program** – Supporting ongoing Post Trades Training
- **AAPR's Trade Training Program** – Auto Skills launched FREE Jobs Site portal
- **AAPR's Community Program** – Vinnies CEO Sleepout raising over \$50,000
- **Industrial Relations – Progress** – Advocated for Low Scope Work Reform in NSW – re 2017
 - Certificate II Air Bag – Recall & Replacement
 - NSW Parliamentary Enquiry Recommendations
 - ACCC Submission into The Auto Repair Industry



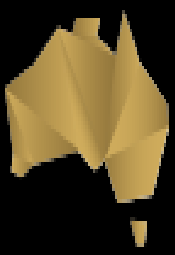
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RAY WILLIAMS
*NSW Member of Parliament &
Parliamentary Secretary to the
Premier for Western Sydney*





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courage to grow



Open Family Australia
...knows the street.



S T R I D E

Positive steps for young people



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Youth Employment Partnership **YEP!**

**Presented by
Kate Wright**

**Let's work together
to tackle youth
unemployment**



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SYDNEY TAFE NSW - CLASS OF 2016 3RD YEAR PANELBEATING APPRENTICES



Partnered with

TAFE NSW

Rainer Malkki & Garry Clear





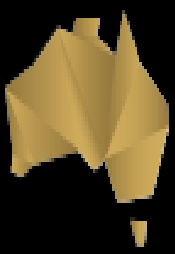
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with
Mark Czvitkovits
& **Garry Maher**





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Home

Employers

Jobseekers

RTO's

Job Support

Skills Forum & Expo 2016

Your FREE Auto Industry Jobs Site
For the Industry By the Industry



Apprenticeship
in the Automotive
Industry?

Get a Trade, Career made



Jobs Counter

Employers - 129 Registered

RTO - 7 Registered

Jobs Support - 9 Registered

Jobseekers - 10 Registered



Australian Government
Department of Education and Training

myskills

Australia's directory of training
myskills.gov.au

Thinking about getting a qualification?

Have you checked out all your training options?

myskills.gov.au

The myskills.gov.au logo is prominently displayed at the top. Below it, two speech bubbles contain the text "Thinking about getting a qualification?" and "Have you checked out all your training options?". The bottom section features a collection of colorful icons representing various skills, training, and career paths, along with the website address myskills.gov.au.

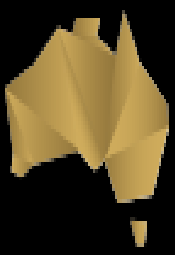
Vantage Automotive

Automotive Apprenticeships available now

A sleek, futuristic silver sports car is shown from a side profile, parked on a white surface.

Find us on Facebook  [www.vantageautomotive.com](https://www.facebook.com/vantageautomotive)

A QR code is located at the bottom right of the advertisement, next to the Facebook link and website address.



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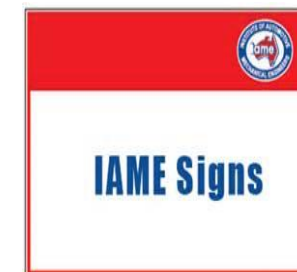
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AAPR and IAME join forces





















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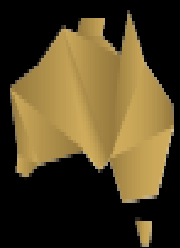


The IAME aims to assist members by providing industry relevant Automotive Training, Branch Information sessions, Seminars, as well as Auditing, Assessing and Consulting Services. Members also benefit from technology updates provided via "The Automotive Engineer" journal distributed six times a year and covering a vast array of technical as well as general topics. A full range of printing products, both for personal or business purposes are available from our Sustainable "Green" accredited Print facility. Other products include a range of Automotive Tools, Equipment, Books, Web Site Design, Automotive Software and Workshop Supplies. Members views are represented through the involvement of IAME Staff on many committees at decision making levels.



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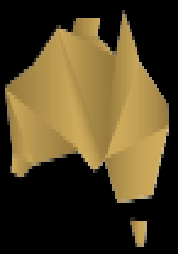
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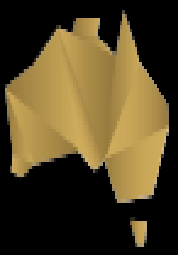
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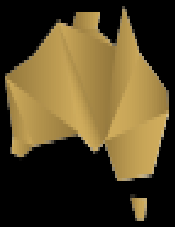
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DAVID TAYLOR / DIRECTOR



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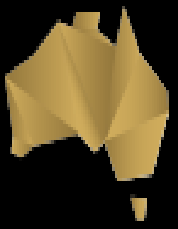


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Rob Bartlett
Executive Manager
National Partners & Industry
Motor Claims, Suncorp Group





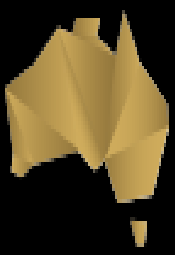
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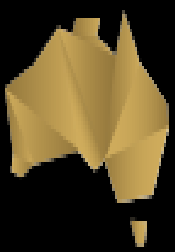
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Lander Toyota



Castle Hill
HYUNDAI





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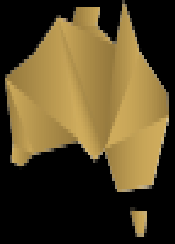
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Presented by
Charlie Ramsay
Escribe Business
Development Manager

**Comprehensive
repair methods for
the most popular
vehicles**

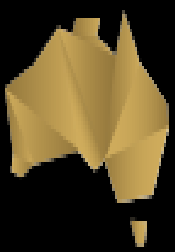
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6-8 APRIL 2017
MELBOURNE CONVENTION CENTRE

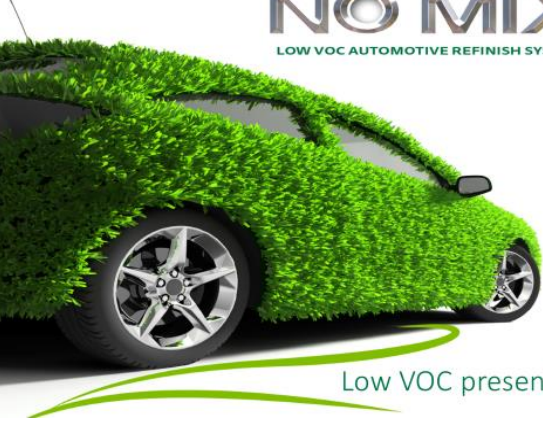
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LOW VOC AUTOMOTIVE REFINISH SYSTEM **LV**



Low VOC presentation



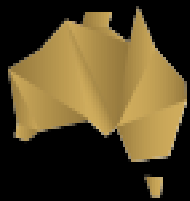
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- ✓ Export to Canada
- ✓ Export to Russia
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- ✓ **Manufactured in Australia**

NO MIX UniCryl UNICOLOUR Q BRANDS

EUROLAK

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Spray
Chief

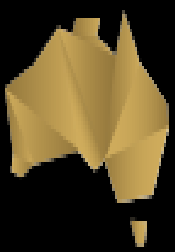
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HOME

1Q1 BENEFITS

CUSTOMER TESTIMONIALS

WHY 1Q1

CONTACT



1Q1

Bodyshop Flow Management
[Patent Pending]

ENQUIRE NOW

1Q1 Benefits



1st Quality 1st

Producing consistent quality that can be replicated time after time is the key to profit in your bodyshop.



Structure

A structured and controlled work feed in and out of your bodyshop will allow you to build and control your business and predict your profitability.



Results

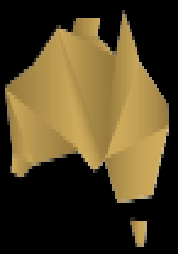
1Q1 will help you achieve repeatable, profitable repairs with happy customers and work providers which will deliver on-going opportunities for your business.

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1Q1

DON'T PROMISE. DELIVER.

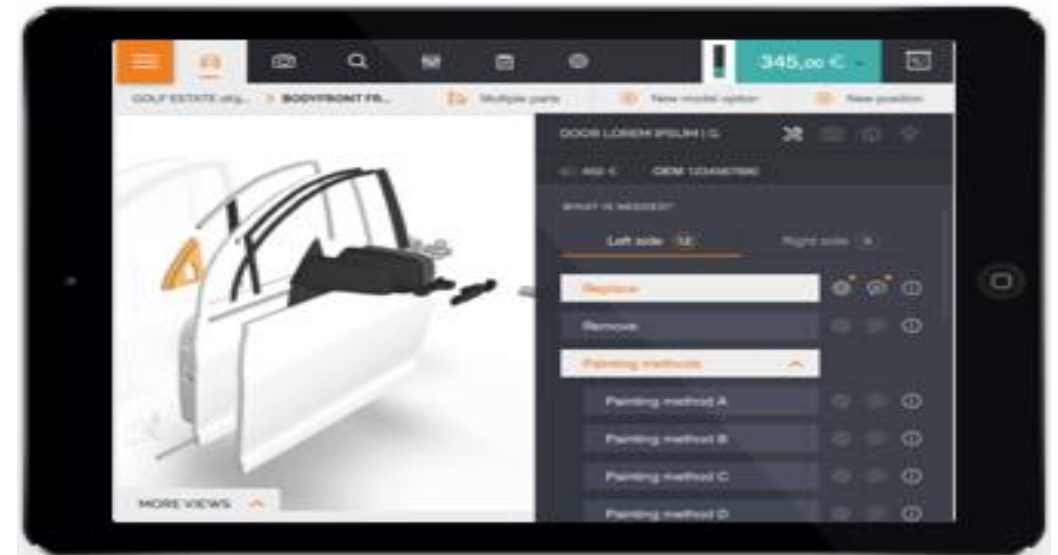


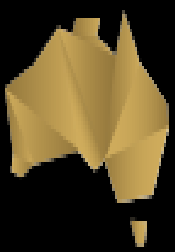
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Presented by David Neville
Head of Business
Development
AUS & NZ Audatex





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Wallaby Crash Supplies provides Sydney, the Central Coast and greater Newcastle with high-quality automotive paints and supplies. We work with and support body shops around the state to ensure that they have the best coatings they need to renew their customer's automobiles to pristine condition.

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- Automotive paints
- Automotive finishes
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We are the colour specialists. We work with and support body shops delivering:

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- Colour support and information
- Colour matching services

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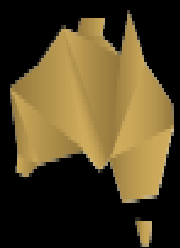
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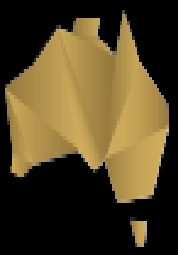


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**STEPHEN PALMER
SENIOR MANAGER -
INDUSTRY DEVELOPMENT**

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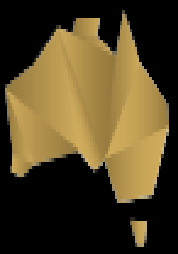
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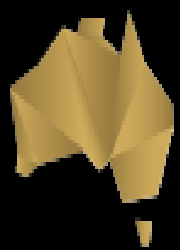
Holden

Let's go there

Holden Information Sources:

- AC Delco TDS
 - Subscriptions available from \$20 USD for 3 days.
 - Includes Holden Legacy Information





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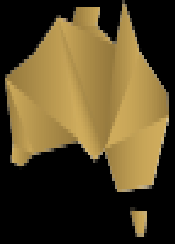


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PPG Automotive Refinish
Bringing innovation to the surface.™





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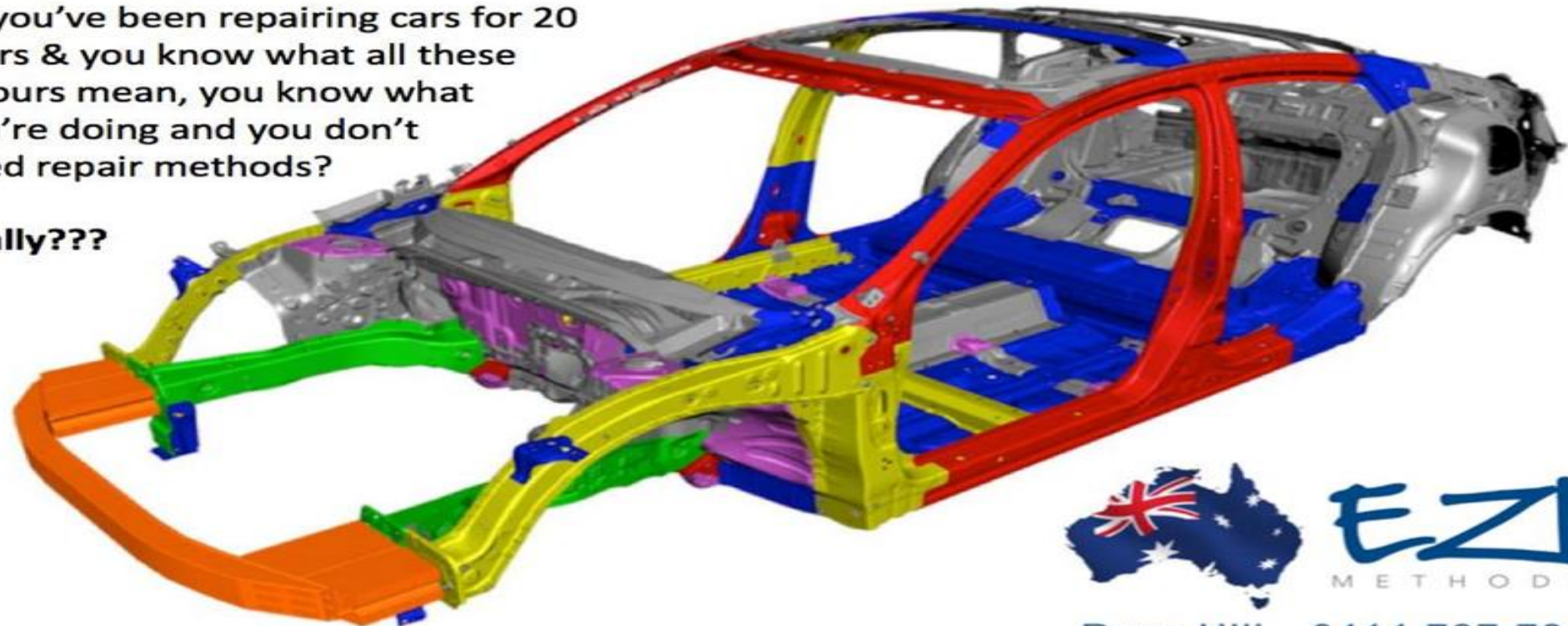
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METHODS

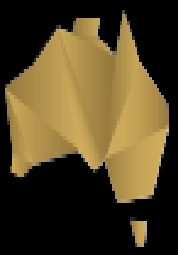
So you've been repairing cars for 20 years & you know what all these colours mean, you know what you're doing and you don't need repair methods?

Really???



EZ1
METHODS

Russ Hill - 0414 787 735



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What Type of Future Is in store for Our Auto Repair Industry?

IBIS Report 2016 - Overview

- Industry consolidation will continue
- Accident rates will continue to fall
- Only a small section of Our Industry are paying attention to training
- Huge % of apprentices don't complete training and leave the industry.
- Tradesmen being 'imported'
- There is no national initiative to market careers in repair to the next generation!
- Autonomous car trials have begun, the small population and size will mean that Australia **will be slow to adopt** the infrastructure needed for fully autonomous transport.



Where is Our Industry Now?

Motor Vehicle Census, Australia, 31/01/2016

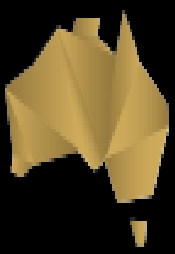
2016 KEY “FACTS” - Australian Bureau of Statistics

- There were **18.4 million** registered motor vehicles in Australia as at 31 January 2016 !
- The national vehicle fleet **grew by 2.1 per cent** between 2015 and 2016
- The number of registered vehicles **increased in all states and territories**
- Number of registered passenger vehicles: **13,549,260 Million**
- **Average age** of all vehicles registered in Australia is **10.1 years**, unchanged from 2015.
- **Number** of Accident repairs per annum: **Approx. 1 Million**
- Accident repair market value: **\$7.1 Billion AUD**



AAPR's GOALS 2017

- **1: Supporting & Promoting the National MVIRI Code**
 - Principals of the Code - Realistic Times - Training - Code Dispute Handling Process
- **2: Future Workforce Initiative – “1 Industry 1 Team”**
 - Representing Industry Organisations, RTO's & Community Stakeholders to better secure our future workforce
- **3: Industrial Relations**
 - Continue advocating for Workable Reforms
 - Improve Access to Technical Information
 - Supporting Business to Business Relationships
- **4: Community Initiatives - The Auto Industry Team**
 - Raising funds to support our communities



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***BLONDFOLD BUGGY & AUTO
CROSS CHALLENGES***

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